Local Market Update – April 2025 A Research Tool Provided by the Greater Louisville Association of REALTORS®

GREATER LOUISVILLE

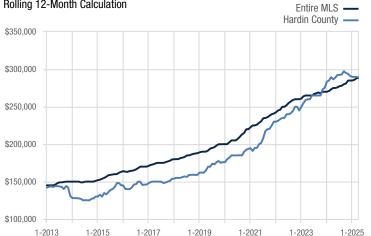
Hardin County

| Single Family | April | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change | |
| New Listings | 46 | 61 | + 32.6% | 198 | 259 | + 30.8% | |
| Pending Sales | 29 | 32 | + 10.3% | 146 | 175 | + 19.9% | |
| Closed Sales | 36 | 63 | + 75.0% | 146 | 150 | + 2.7% | |
| Cumulative Days on Market Until Sale | 46 | 69 | + 50.0% | 49 | 75 | + 53.1% | |
| Median Sales Price* | \$266,500 | \$267,000 | + 0.2% | \$293,000 | \$279,945 | - 4.5% | |
| Average Sales Price* | \$293,539 | \$265,830 | - 9.4% | \$299,102 | \$281,773 | - 5.8% | |
| Percent of List Price Received* | 99.3% | 98.7% | - 0.6% | 98.4% | 98.3% | - 0.1% | |
| Inventory of Homes for Sale | 88 | 145 | + 64.8% | | — | _ | |
| Months Supply of Inventory | 2.3 | 3.7 | + 60.9% | | — | | |

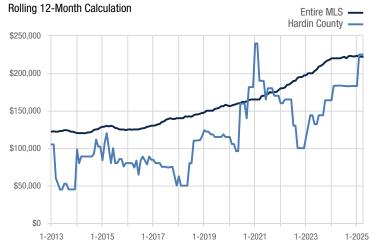
| Townhouse/Condo | | April | | | Year to Date | |
|--------------------------------------|------|-------|----------|-------------|--------------|------------|
| Key Metrics | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change |
| New Listings | 0 | 0 | 0.0% | 5 | 4 | - 20.0% |
| Pending Sales | 1 | 0 | - 100.0% | 2 | 1 | - 50.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Cumulative Days on Market Until Sale | | | — | 3 | 90 | + 2,900.0% |
| Median Sales Price* | | | | \$183,000 | \$225,000 | + 23.0% |
| Average Sales Price* | | | | \$183,000 | \$225,000 | + 23.0% |
| Percent of List Price Received* | | | | 98.9% | 96.2% | - 2.7% |
| Inventory of Homes for Sale | 1 | 6 | + 500.0% | | — | — |
| Months Supply of Inventory | 1.0 | 3.0 | + 200.0% | | — | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.