



Jefferson County

Single Family	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	910	961	+ 5.6%	2,513	2,462	- 2.0%
Pending Sales	769	634	- 17.6%	2,089	1,812	- 13.3%
Closed Sales	707	670	- 5.2%	1,731	1,639	- 5.3%
Cumulative Days on Market Until Sale	44	48	+ 9.1%	45	50	+ 11.1%
Median Sales Price*	\$254,000	\$270,000	+ 6.3%	\$250,000	\$270,000	+ 8.0%
Average Sales Price*	\$298,003	\$317,848	+ 6.7%	\$292,413	\$320,702	+ 9.7%
Percent of List Price Received*	98.5%	99.3%	+ 0.8%	97.9%	98.6%	+ 0.7%
Inventory of Homes for Sale	900	1,213	+ 34.8%	—	—	—
Months Supply of Inventory	1.3	1.8	+ 38.5%	—	—	—

Townhouse/Condo	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	158	181	+ 14.6%	435	460	+ 5.7%
Pending Sales	150	111	- 26.0%	375	330	- 12.0%
Closed Sales	107	109	+ 1.9%	281	298	+ 6.0%
Cumulative Days on Market Until Sale	39	51	+ 30.8%	40	46	+ 15.0%
Median Sales Price*	\$200,000	\$209,900	+ 5.0%	\$209,000	\$210,000	+ 0.5%
Average Sales Price*	\$225,505	\$226,297	+ 0.4%	\$237,361	\$233,616	- 1.6%
Percent of List Price Received*	99.2%	98.8%	- 0.4%	98.4%	98.1%	- 0.3%
Inventory of Homes for Sale	162	225	+ 38.9%	—	—	—
Months Supply of Inventory	1.3	1.9	+ 46.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

