

# Local Market Update – October 2023

A Research Tool Provided by the Greater Louisville Association of REALTORS®



## Henry County

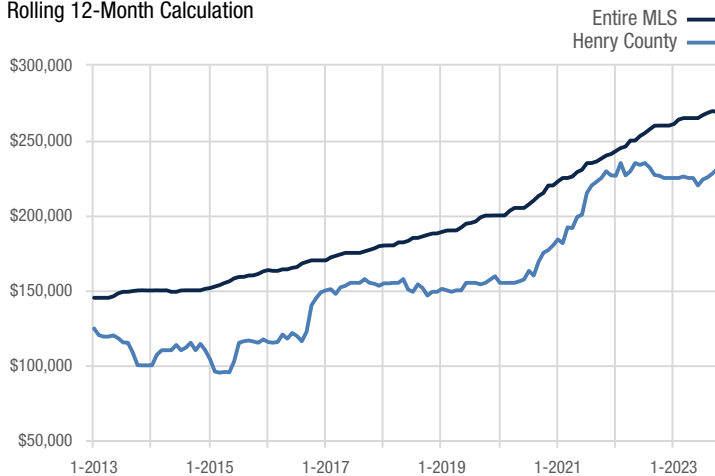
Single Family	October			Year to Date		
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	20	17	- 15.0%	201	132	- 34.3%
Pending Sales	14	6	- 57.1%	161	108	- 32.9%
Closed Sales	15	12	- 20.0%	164	114	- 30.5%
Cumulative Days on Market Until Sale	27	39	+ 44.4%	36	47	+ 30.6%
Median Sales Price*	\$275,000	<b>\$282,445</b>	+ 2.7%	\$225,000	<b>\$228,000</b>	+ 1.3%
Average Sales Price*	\$265,747	<b>\$426,408</b>	+ 60.5%	\$267,695	<b>\$272,502</b>	+ 1.8%
Percent of List Price Received*	98.7%	<b>96.6%</b>	- 2.1%	97.2%	<b>97.6%</b>	+ 0.4%
Inventory of Homes for Sale	34	<b>29</b>	- 14.7%	—	—	—
Months Supply of Inventory	2.1	<b>2.7</b>	+ 28.6%	—	—	—

Townhouse/Condo	October			Year to Date		
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Cumulative Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

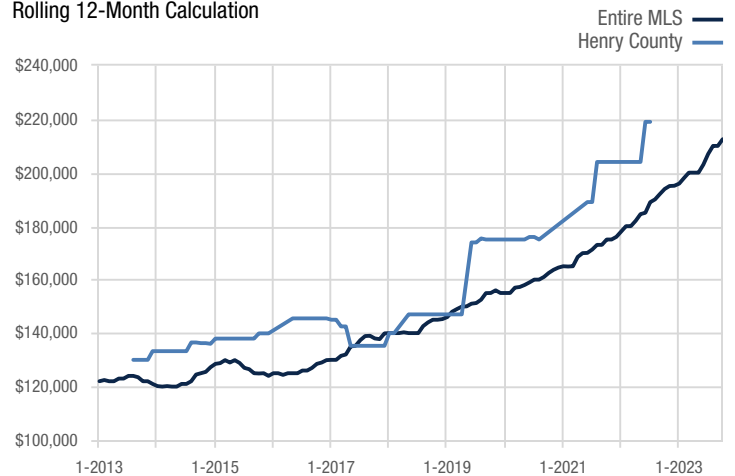
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.