Local Market Update – October 2023A Research Tool Provided by the Greater Louisville Association of REALTORS®

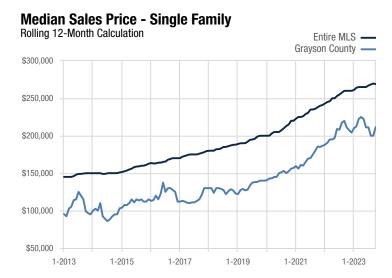


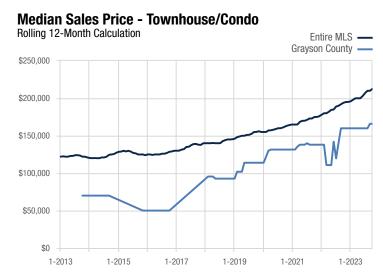
Grayson County

Single Family	October			Year to Date			
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change	
New Listings	31	18	- 41.9%	224	191	- 14.7%	
Pending Sales	14	11	- 21.4%	160	121	- 24.4%	
Closed Sales	13	12	- 7.7%	162	116	- 28.4%	
Cumulative Days on Market Until Sale	36	118	+ 227.8%	48	70	+ 45.8%	
Median Sales Price*	\$164,000	\$190,000	+ 15.9%	\$213,500	\$215,000	+ 0.7%	
Average Sales Price*	\$182,400	\$201,558	+ 10.5%	\$243,066	\$253,944	+ 4.5%	
Percent of List Price Received*	96.7%	95.0%	- 1.8%	96.3%	96.1%	- 0.2%	
Inventory of Homes for Sale	61	67	+ 9.8%		_	_	
Months Supply of Inventory	4.0	5.9	+ 47.5%		_	_	

Townhouse/Condo	October			Year to Date			
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change	
New Listings	1	0	- 100.0%	4	1	- 75.0%	
Pending Sales	0	0	0.0%	3	1	- 66.7%	
Closed Sales	0	0	0.0%	3	1	- 66.7%	
Cumulative Days on Market Until Sale	_	_		39	4	- 89.7%	
Median Sales Price*	_			\$159,900	\$172,000	+ 7.6%	
Average Sales Price*	_	-	_	\$146,633	\$172,000	+ 17.3%	
Percent of List Price Received*	_	_		99.2%	98.3%	- 0.9%	
Inventory of Homes for Sale	1	0	- 100.0%	_	_	_	
Months Supply of Inventory	0.7				_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.