

# Local Market Update – September 2023

A Research Tool Provided by the Greater Louisville Association of REALTORS®



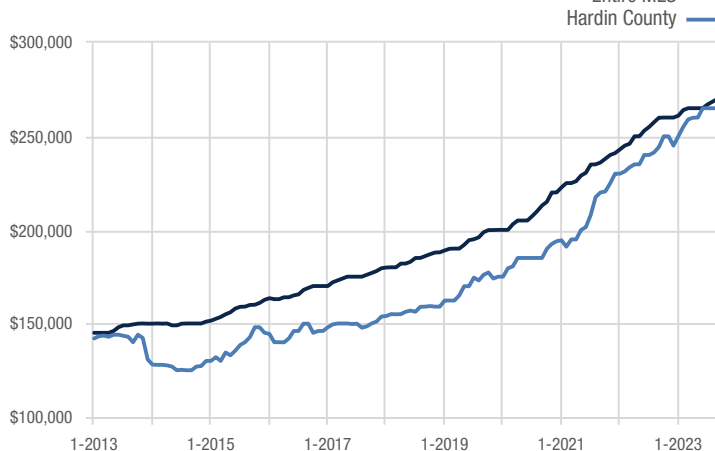
## Hardin County

| Single Family<br>Key Metrics         | September |                  |          | Year to Date |                  |          |
|--------------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                      | 2022      | 2023             | % Change | Thru 9-2022  | Thru 9-2023      | % Change |
| New Listings                         | 51        | 54               | + 5.9%   | 493          | 494              | + 0.2%   |
| Pending Sales                        | 40        | 41               | + 2.5%   | 364          | 372              | + 2.2%   |
| Closed Sales                         | 42        | 44               | + 4.8%   | 351          | 342              | - 2.6%   |
| Cumulative Days on Market Until Sale | 26        | 48               | + 84.6%  | 22           | 38               | + 72.7%  |
| Median Sales Price*                  | \$267,750 | <b>\$278,450</b> | + 4.0%   | \$250,000    | <b>\$272,700</b> | + 9.1%   |
| Average Sales Price*                 | \$305,410 | <b>\$287,295</b> | - 5.9%   | \$268,326    | <b>\$280,784</b> | + 4.6%   |
| Percent of List Price Received*      | 97.8%     | <b>97.5%</b>     | - 0.3%   | 99.2%        | <b>98.4%</b>     | - 0.8%   |
| Inventory of Homes for Sale          | 72        | 80               | + 11.1%  | —            | —                | —        |
| Months Supply of Inventory           | 1.9       | 2.1              | + 10.5%  | —            | —                | —        |

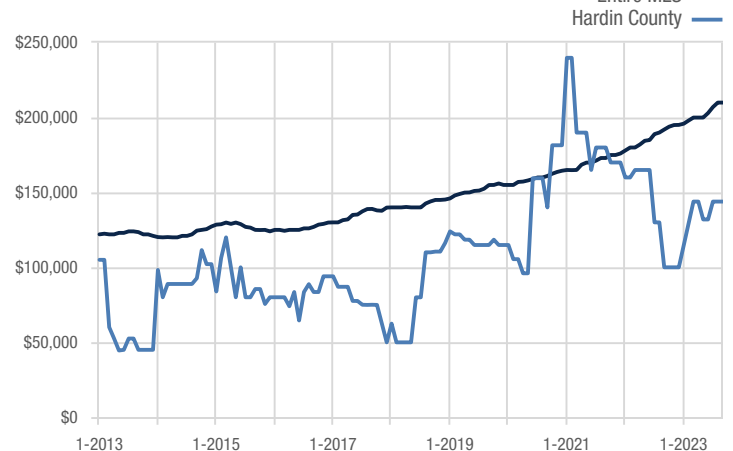
| Townhouse/Condo<br>Key Metrics       | September |      |          | Year to Date |                  |          |
|--------------------------------------|-----------|------|----------|--------------|------------------|----------|
|                                      | 2022      | 2023 | % Change | Thru 9-2022  | Thru 9-2023      | % Change |
| New Listings                         | 0         | 0    | 0.0%     | 1            | 7                | + 600.0% |
| Pending Sales                        | 0         | 1    | —        | 0            | 4                | —        |
| Closed Sales                         | 0         | 0    | 0.0%     | 1            | 3                | + 200.0% |
| Cumulative Days on Market Until Sale | —         | —    | —        | 31           | 14               | - 54.8%  |
| Median Sales Price*                  | —         | —    | —        | \$100,000    | <b>\$143,900</b> | + 43.9%  |
| Average Sales Price*                 | —         | —    | —        | \$100,000    | <b>\$149,300</b> | + 49.3%  |
| Percent of List Price Received*      | —         | —    | —        | 98.0%        | <b>97.3%</b>     | - 0.7%   |
| Inventory of Homes for Sale          | 0         | 0    | 0.0%     | —            | —                | —        |
| Months Supply of Inventory           | —         | —    | —        | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family



### Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.