Local Market Update – September 2023A Research Tool Provided by the Greater Louisville Association of REALTORS®

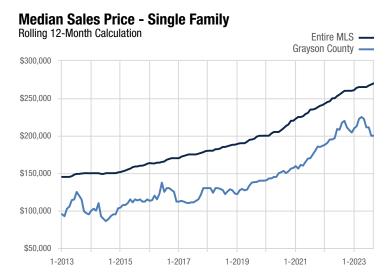


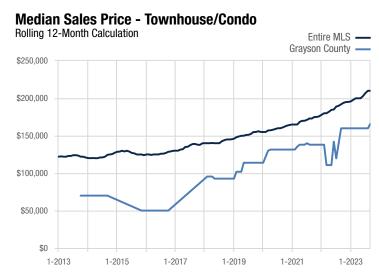
Grayson County

Single Family	September			Year to Date			
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change	
New Listings	23	21	- 8.7%	193	172	- 10.9%	
Pending Sales	13	11	- 15.4%	146	111	- 24.0%	
Closed Sales	16	7	- 56.3%	149	103	- 30.9%	
Cumulative Days on Market Until Sale	51	67	+ 31.4%	49	65	+ 32.7%	
Median Sales Price*	\$255,750	\$240,000	- 6.2%	\$220,000	\$215,000	- 2.3%	
Average Sales Price*	\$239,000	\$337,786	+ 41.3%	\$248,359	\$259,939	+ 4.7%	
Percent of List Price Received*	90.8%	96.7%	+ 6.5%	96.3%	96.2%	- 0.1%	
Inventory of Homes for Sale	51	65	+ 27.5%		_	_	
Months Supply of Inventory	3.3	5.5	+ 66.7%		_	_	

Townhouse/Condo	September			Year to Date			
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change	
New Listings	1	0	- 100.0%	3	1	- 66.7%	
Pending Sales	1	0	- 100.0%	3	1	- 66.7%	
Closed Sales	1	1	0.0%	3	1	- 66.7%	
Cumulative Days on Market Until Sale	7	4	- 42.9%	39	4	- 89.7%	
Median Sales Price*	\$159,900	\$172,000	+ 7.6%	\$159,900	\$172,000	+ 7.6%	
Average Sales Price*	\$159,900	\$172,000	+ 7.6%	\$146,633	\$172,000	+ 17.3%	
Percent of List Price Received*	100.0%	98.3%	- 1.7%	99.2%	98.3%	- 0.9%	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_				_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.