Local Market Update – July 2023 A Research Tool Provided by the Greater Louisville Association of REALTORS®

GREATER LOUISVILLE

Henry County

Single Family	July			Year to Date			
Key Metrics	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change	
New Listings	21	14	- 33.3%	140	81	- 42.1%	
Pending Sales	22	8	- 63.6%	114	73	- 36.0%	
Closed Sales	15	6	- 60.0%	105	78	- 25.7%	
Cumulative Days on Market Until Sale	31	22	- 29.0%	40	54	+ 35.0%	
Median Sales Price*	\$250,000	\$269,250	+ 7.7%	\$232,000	\$224,500	- 3.2%	
Average Sales Price*	\$267,027	\$270,917	+ 1.5%	\$277,852	\$245,573	- 11.6%	
Percent of List Price Received*	98.0%	99.1%	+ 1.1%	97.6%	98.7%	+ 1.1%	
Inventory of Homes for Sale	31	21	- 32.3%		_	_	
Months Supply of Inventory	2.0	1.8	- 10.0%		_		

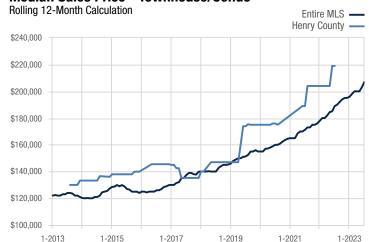
Townhouse/Condo		July			Year to Date	
Key Metrics	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Cumulative Days on Market Until Sale					—	_
Median Sales Price*					—	—
Average Sales Price*					_	_
Percent of List Price Received*					—	_
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory		—			—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.