

Local Market Update – June 2023

A Research Tool Provided by the Greater Louisville Association of REALTORS®



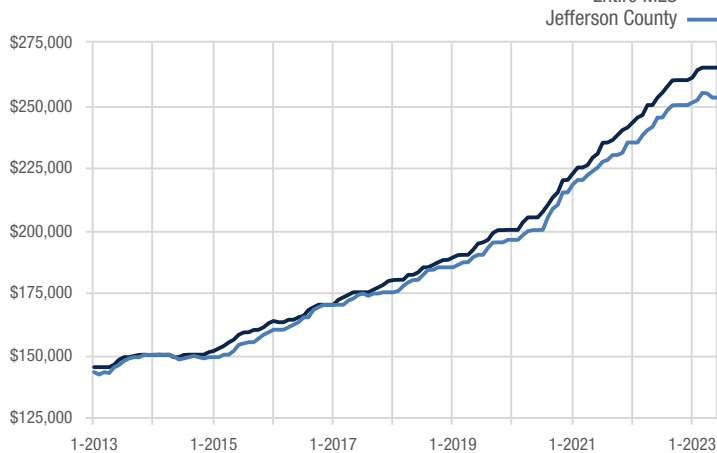
Jefferson County

Single Family Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	1,418	1,101	- 22.4%	6,628	5,410	- 18.4%
Pending Sales	997	682	- 31.6%	5,519	4,319	- 21.7%
Closed Sales	1,051	797	- 24.2%	5,175	4,013	- 22.5%
Cumulative Days on Market Until Sale	17	28	+ 64.7%	26	37	+ 42.3%
Median Sales Price*	\$265,000	\$275,000	+ 3.8%	\$248,000	\$252,000	+ 1.6%
Average Sales Price*	\$310,439	\$336,428	+ 8.4%	\$292,601	\$303,987	+ 3.9%
Percent of List Price Received*	101.2%	100.3%	- 0.9%	100.4%	99.0%	- 1.4%
Inventory of Homes for Sale	1,082	1,064	- 1.7%	—	—	—
Months Supply of Inventory	1.2	1.5	+ 25.0%	—	—	—

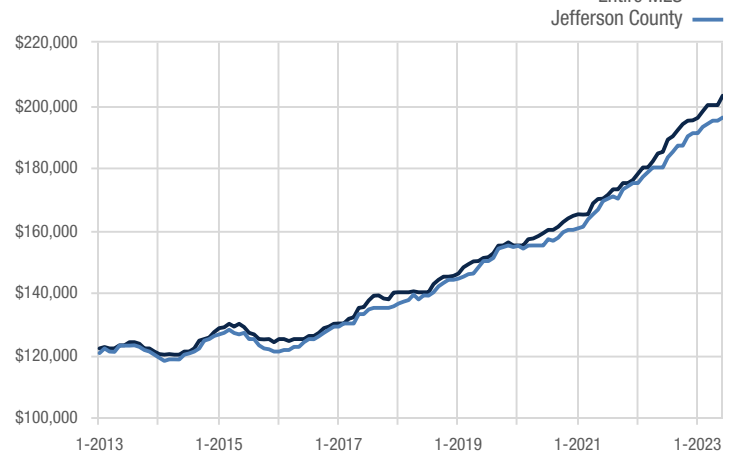
Townhouse/Condo Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	189	180	- 4.8%	997	913	- 8.4%
Pending Sales	157	122	- 22.3%	927	770	- 16.9%
Closed Sales	153	129	- 15.7%	881	721	- 18.2%
Cumulative Days on Market Until Sale	29	25	- 13.8%	34	33	- 2.9%
Median Sales Price*	\$203,000	\$210,000	+ 3.4%	\$190,000	\$200,000	+ 5.3%
Average Sales Price*	\$232,690	\$243,586	+ 4.7%	\$219,249	\$226,075	+ 3.1%
Percent of List Price Received*	99.5%	99.4%	- 0.1%	99.7%	99.0%	- 0.7%
Inventory of Homes for Sale	145	156	+ 7.6%	—	—	—
Months Supply of Inventory	0.9	1.3	+ 44.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.