Local Market Update – November 2022A Research Tool Provided by the Greater Louisville Association of REALTORS®

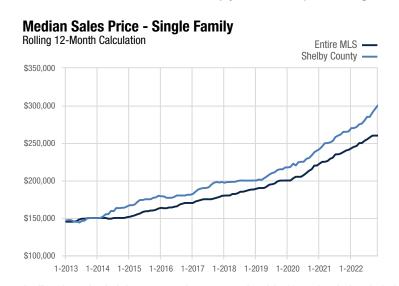


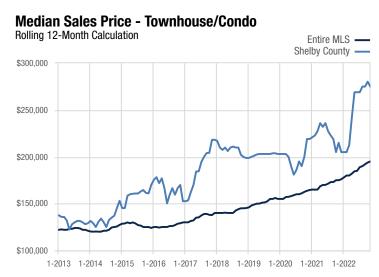
Shelby County

Single Family	November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change	
New Listings	61	32	- 47.5%	780	704	- 9.7%	
Pending Sales	50	33	- 34.0%	687	552	- 19.7%	
Closed Sales	59	35	- 40.7%	661	596	- 9.8%	
Cumulative Days on Market Until Sale	32	36	+ 12.5%	28	32	+ 14.3%	
Median Sales Price*	\$270,000	\$308,000	+ 14.1%	\$266,500	\$302,059	+ 13.3%	
Average Sales Price*	\$405,000	\$435,692	+ 7.6%	\$338,796	\$363,318	+ 7.2%	
Percent of List Price Received*	99.3%	96.5%	- 2.8%	99.7%	98.9%	- 0.8%	
Inventory of Homes for Sale	77	70	- 9.1%			_	
Months Supply of Inventory	1.3	1.4	+ 7.7%				

Townhouse/Condo	November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change	
New Listings	3	2	- 33.3%	39	58	+ 48.7%	
Pending Sales	6	2	- 66.7%	36	44	+ 22.2%	
Closed Sales	5	3	- 40.0%	32	41	+ 28.1%	
Cumulative Days on Market Until Sale	74	15	- 79.7%	47	21	- 55.3%	
Median Sales Price*	\$349,726	\$183,000	- 47.7%	\$212,500	\$275,000	+ 29.4%	
Average Sales Price*	\$333,245	\$183,500	- 44.9%	\$241,999	\$285,790	+ 18.1%	
Percent of List Price Received*	98.4%	98.2%	- 0.2%	99.8%	99.6%	- 0.2%	
Inventory of Homes for Sale	3	9	+ 200.0%		_	_	
Months Supply of Inventory	0.9	2.4	+ 166.7%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.